



Do you know what each network user is doing?

<<NAME>>
<<TITLE>>
<<COMPANY>>
<<ADDRESS>>
<<CITY ZIP>>
<<COUNTRY>>

Dear <<NAME>>,

Organizations have more stress on their internal networks and security operations than ever before. Growing risks resulting from more users, employees, contractors and customers, coupled with government regulations and an expanding array of viruses and worms have put tremendous burden on the IT Security & Operations teams to secure and deliver high uninterrupted service levels to the network users.

Lancope (www.lancope.com) is the pioneer and global leader in the Network Behavior Analysis (NBA) and Response market. Our StealthWatch technology is deployed by several hundred companies around the world to protect, secure and optimize the performance of their enterprise networks. StealthWatch clients include organizations of all sizes and industry including Global 2000 and Fortune 100 companies as well as colleges, universities and government agencies. StealthWatch helps organizations save money by streamlining security and network operations, reducing the time and resources required to support an enterprise network. [Click here](#) to view the 2-minute StealthWatch demo.

StealthWatch leverages client infrastructure investments by collecting NetFlow data from Cisco devices and Sflow data from Foundry Networks, HP ProCurve, Extreme Networks and Alcatel environments. StealthWatch collection appliances collect Netflow and Sflow data from up to 1,000 routers and switches with a single appliance, so most clients secure their entire environment with one collection device. [Click here](#) to read the StealthWatch family brochure.

StealthWatch turns network flow data into valuable, actionable intelligence utilized by both the IT Security and Network Operations teams. StealthWatch has many uses, but some of the more important capabilities are:

- Network Anomaly Detection
- Identification, prioritization and mitigation of known and unknown threats (agent-less deployment, no signature updates)
- Identification of hosts or servers under attack
- Identification of inappropriate peer to peer file sharing and bandwidth abuse
- Matching User IP address with User ID
- Security policy enforcement
- Mitigation of malicious network behaviour utilizing client firewall, router and switch infrastructure
- Sophisticated Network Centric and Security Centric reporting
- User interface based on user job responsibilities

If you are concerned about the security of your internal network and any of the issues referenced above, we would like to propose a brief (one-hour), informative, factual discussion during which we can demonstrate how our clients have benefited from the StealthWatch solution.

We will contact you or your executive assistant on this vital business issue to schedule this discussion and Web-based demonstration. Thanks for your consideration.

Respectfully,

Paul Ludwig
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Lancope®

Optimizing Security and Network Operations™

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